

1990

Don A. Hayes

Class of 1959



In 1990, Don Hayes led GTE Data Services, which was ranked by Information Week magazine as the third largest company of its kind in the U.S. in terms of computer capacity. It employed 3,200 data processing, software and network experts and maintained a network of four large processing centers.

President since July 1988, Hayes worked at the corporate headquarters in Temple Terrace, Fla. He led 2,000 people at the multi-million-dollar research, development and engineering faculty. In 1992, Hayes took on additional responsibilities as vice president of information technology at GTE Telephone Operations, leading an organization of more than 6,000. This included managing the largest private network in the U.S.

He began his GTE career in 1959 with General Telephone of Pennsylvania, where he served in sales and service assignments before moving to GTE Service Corporation in 1970. In 1973, he transferred to General Telephone of the Northwest, holding positions in service and marketing before returning to GTE Service Corporation as systems requirements director. He joined GTE Data Services in 1978 as general manager—telephone systems and was named vice president—service in 1980. He became vice president information management for Midwestern Telephone Operations in 1982. He became the Indiana state vice president—general manager in 1984, a position he held until rejoining GTEDS in 1986.

In 1996 Hayes turned his career path toward Christian ministry. Serving as the executive director of the Christian Embassy, Washington, D.C., in 2002, he became executive director of Christian Leadership Ministries. Hayes is also involved as a trustee of LifePoint Christian Church and is an ordained minister. Through this work, Hayes has received the Rolfe & Doc McCollister Ministry Service Award. He has served as vice chair on the Board of Trustees, and is currently a Trustee Emeritus of Grove City College.

Additional study: Gannon, Penn State, Seattle and Harvard Universities